

## Release

Hong Kong

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## Deutsche Bank appoints Hans-Dieter Holtzmann as Chief Country Officer and Head of Global Transaction Banking for Vietnam

Deutsche Bank today announced the appointment of **Hans-Dieter Holtzmann** (49) as Chief Country Officer and Head of Global Transaction Banking (GTB) in Vietnam, effective August 16, 2018.

In his capacity as Chief Country Officer, Mr. Holtzmann will report to Werner Steinmueller, Member of the Management Board and APAC Head of Deutsche Bank, and in his GTB capacity, to Kaushik Shaparia, Head of Global Subsidiary Coverage, GTB Foreign Exchange and Corporate Cash Management for Asia.

Announcing the appointment, Mr. Steinmueller said, "We are pleased to have a colleague of Hans-Dieter's caliber in this role. As one of our key markets in Southeast Asia, our Vietnam franchise has shown profitable growth and we are excited about the country's outlook. This is why last year we significantly increased our capital base in this market, providing the bank with more resources to support our clients' activities."

Deutsche Bank's Kaushik Shaparia, added: "With his extensive client management experience, Hans-Dieter is well positioned to lead and grow our GTB business in Vietnam, where we are a key player in cash management, trade finance and securities services, servicing both global and local clients."

In Vietnam, Deutsche Bank is among the largest market access providers to global institutional and retail investors, a leading M&A and ECM advisor as well as one of the top five USD/EUR FX trading houses by volume.

Deutsche Bank has been in Vietnam since 1992 and employs approximately 70 staff. In April 2018, Deutsche Bank moved its office into the new Deutsches Haus in Ho Chi Minh City as hub for German businesses in the country.

Mr. Holtzmann has been with the bank for more than 20 years. He has worked in various senior capacities across our global offices with Corporate & Investment Banking, Regional Management and Government and Regulatory Affairs, including most recently as Head of Public Sector for Germany where he was

responsible for covering clients at the federal, state and municipality level. He has also worked as economic advisor to former German Chancellor Helmut Kohl on a secondment to the German Federal Chancellery. He holds a Ph.D. in economics from the University of Erlangen-Nuremberg and a Master of Liberal Arts from Wayne State University in Detroit, Michigan.

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